



Matthew J. Guanci, Jr.

Partner

mguanci@rc.com

Hartford — 860.275.8244

Boston — 617.557.5925

Matthew J. Guanci, Jr. is co-chair of our firm's Business Transactions group. He has more than 20 years of experience advising middle-market companies and their sponsors and investors. His clients include public and private companies, private equity funds, mezzanine funds, small business investment companies (SBICs), venture capital funds and family offices. Matt has a diverse practice representing clients in a broad range of transactions and industries. Over the past five years, he has led more than 75 transactions of various sizes with an aggregate transaction value of more than \$2 billion.

Private Equity + Debt

Matt represents private equity and debt funds, and their sponsors and portfolio companies, in connection with domestic and cross-border transactions in the middle market, including mergers and acquisitions, growth equity and debt investments, including senior, second-lien and mezzanine financings, leveraged buyouts, restructurings and recapitalizations. He recently represented a growth capital fund in connection with its debt and equity investments in a SaaS provider of commercial property operations solutions, a payment processing software company and a provider of automated medications management solutions. He also recently represented a group of private equity funds in their leveraged acquisition, and subsequent sale, of a regional parcel delivery company.

Mergers + Acquisitions

Matt regularly represents buyers and sellers in complex mergers, acquisitions, dispositions and joint ventures. On these transactions, he generally leads a team of lawyers with various specialties, including tax, intellectual property, ERISA, employment, real estate and environmental. He recently led the firm's representation of a portfolio company of a UK-based private equity fund in its acquisition of the assets of a remote lodging services and workforce accommodations business in the oil, gas and construction industries. Matt has also represented a family-owned, global science and technology company in more than a dozen transactions, including its acquisition of a manufacturer of mission critical spacecraft mechanisms, and its acquisition, and subsequent sale, of a custom manufacturer of specialty chemical products.

Venture Capital + Emerging Companies

Matt represents start-up, emerging and fast growth companies, and their investors. He has advised founders, venture funds and venture-backed companies on formation matters, seed round financings, early and later stage preferred stock financings, venture debt financings, public offerings, acquisitions and exit transactions. He also regularly provides advice on the legal and business issues faced by these companies throughout their growth cycle, including corporate governance, equity incentive plans and employment and compensation matters.

Before joining Robinson+Cole in 2002, Matt worked for several years in the Corporate Department of an international law firm in Boston, where he advised venture funds and public and private technology companies on venture capital transactions, mergers and acquisitions and securities matters. Prior to and during law school, he worked for several years at an investment management firm.

Matt is on the Board of Directors of the Connecticut Chapter of the Association for Corporation Growth (ACG). He is also an active member of the Small Business Investor Alliance (SBIA) and regularly attends SBIA-sponsored events around the country.

Services

- Business Transactions
- Insurance Transactional, Corporate + Regulatory
- Mergers + Acquisitions
- Private Equity
- Distressed Companies + Special Situations
- Emerging Companies + Venture Capital
- General Corporate Services
- Investment Management
- Executive Compensation
- Finance + Public Finance

Education

- Suffolk University Law School (Juris Doctor, *magna cum laude*)
- Tufts University (Bachelors)
 - B.A.

Admissions

- Commonwealth of Massachusetts
- State of Connecticut

Recognitions

Tier 4 ranking in *Legal 500's 2026 Elite City Focus – Connecticut Corporate and M&A Guide*

Ranked in *Chambers USA: America's Leading Lawyers for Business* in the State of Connecticut in the area of Corporate/M&A for 2023, 2024 and 2025

Selected by his peers for inclusion in *The Best Lawyers in America®* in the area of Corporate Law for 2026 and 2025

Leadership + Memberships

American Bar Association

Connecticut Bar Association

Massachusetts Bar Association

National Conference for Community Justice

Board of Directors (2016)

Association for Corporate Growth, Connecticut Chapter

Board of Directors

